

## **Corporate Presentation**



November 2021 | NASDAQ: BYSI

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## BeyondSpring Investment Highlights (Nasdaq: BYSI)

Committed to raising the standard of care for cancer patients with first-in-class treatments that improve lives and clinical outcomes for millions of patients in need

# Lead Asset Plinabulin: "A Pipeline in a Drug"

#### NSCLC

- DUBLN-3: Plinabulin + Docetaxel for 2<sup>nd</sup>/3<sup>rd</sup> line NSCLC, EGFR wild type
- Positive Topline Final phase 3 OS data reported in August 2021
- Late-breaking oral presentation of DUBLIN-3 data at ESMO on 9/20/2021
   BeyondSpring

Headquarters

New York, NY

Lead Asset

Plinabulin for CIN, US NDA PDUFA November 30, 2021

Plinabulin for NSCLC, est. NDA filing 1H 2022

**Partnerships** 

Plinabulin in Greater China – Co-development &

Commercial Partnership with Hengrui

Subsidiary SEED Therapeutics (proprietary TPD Platform)

\$800M partnership with Eli Lilly

**Cash position** 

\$76.3M as of June 30, 2021 + \$45M from Hengrui upfront

and investment commitment

CIN

- Plinabulin + G-CSF for CIN Prevention
   Indication
- Breakthrough Designation (BTD) and NDA accepted with Priority Review from US and China FDA

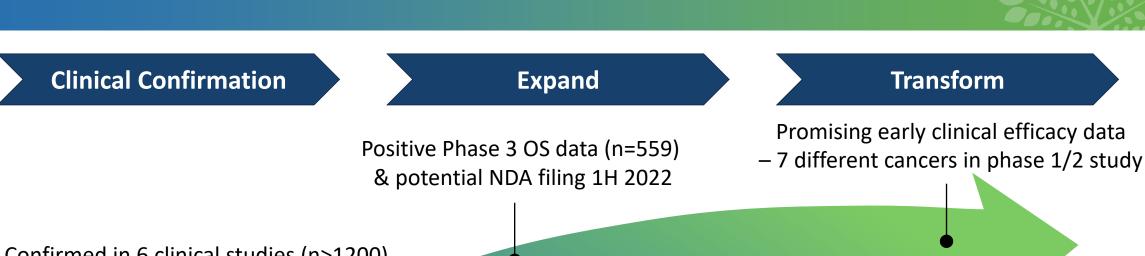
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- Triple I/O combo in multiple cancer indications in early development, including 7 cancers at MD Anderson
- Efficacy data for phase 1 SCLC at ASCO 2021

## Robust Plinabulin Pipeline: 2 Near-term NDAs & I/O Clinical Trials

		Indication / Target	Program	Trial Name / Collaborator	Preclinical	Phase 1	Phase 2	Phase 3	Commercial Rights <sup>1</sup>	Status/Next Milestone
950	Late stage	NSCLC (2 <sup>nd</sup> /3 <sup>rd</sup> line)	Plinabulin + docetaxel	DUBLIN-3	Phase 3 primary an August 2021	d secondary endpoints	met in pivotal data an	nnounced	Global	<ul> <li>Positive topline Phase 3 data August 2021</li> <li>Late-breaking presentation at ESMO Sept 20, 2021</li> <li>Hengrui partnership in Greater China</li> </ul>
	Late	CIN (All cancer, all chemo)	Plinabulin + pegfilgrastim	PROTECTIVE-1 & PROTECTIVE-2	Phase 3 primary er	dpoint met in pivotal d	ata announced Noven	nber 2020	Global	<ul> <li>U.S. and China NDA accepted with Priority Review; US PDUFA Nov. 30, 2021</li> <li>Hengrui partnership in Greater China</li> </ul>
O cyan	(IIT)	SCLC	Plinabulin + nivolumab + ipilimumab	US sites, including Rutgers University as lead site					Global	Phase 2
e de la companya de l	) = Pd::	7 cancers (PD-1/PD-L1 failed)	Plinabulin + PD-1/PD-L1 + radiation/chemo	THE UNIVERSITY OF TEXAS  MD Anderson  Cancer Center					Global	Phase 1 in 7 cancers in June 2021
9	ited IO	Oral T cell co-stimulator	BPI-002						Global	
	Investigator-initiated IO	IKK inhibitor	BPI-003						Global	
	Invest	Oral neo-antigen generator	BPI-004						Global	
itio	eutics	KRAS and additional targets	Targeted Protein degradation (TPD, molecule glue platform)	( <del>()</del>					Global	Potential additional partnerships
	SEED Therapeutics	Multiple	, , , , , , , , , , , , , , , , , , , ,	Lilly					Global	\$800M collaboration



## Plinabulin Franchise: "Pipeline in a Drug"



Confirmed in 6 clinical studies (n>1200)
& Filed for NDA approval

### **CIN (BTD & Priority Review)**

- Superior Regimen vs. SOC
- PDUFA 11/30/2021

#### **NSCLC**

- Strong MOA Rationale
- Successful DUBLIN-3 phase 3 Study

### **Multiple Cancers (I/O Combo)**

- Synergistic MOA with Checkpoint Inhibitors
- Promising Preclinical & Early Clinical Efficacy Data





# Plinabulin: "Pipeline in a Drug"

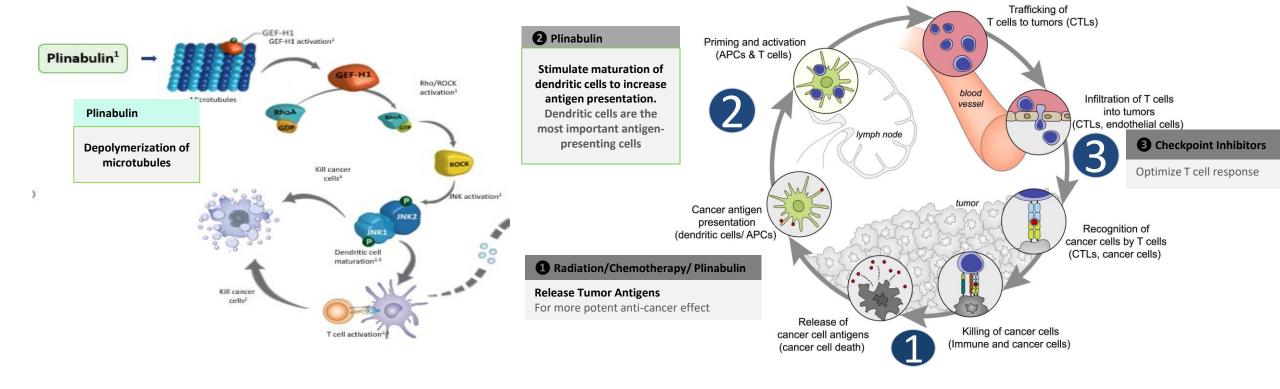
- First-in-Class, Selective Immunomodulating Microtubule-Binding Agent (SIMBA)



### **Novel Mechanism of Action**

## Plinabulin: First-in-Class, Selective Immunomodulating Microtubule-Binding Agent (SIMBA)

- Plinabulin Induces Dendritic Cell Maturation (the most potent APC), a Key Step in Initiating Anti-Cancer Durable Response

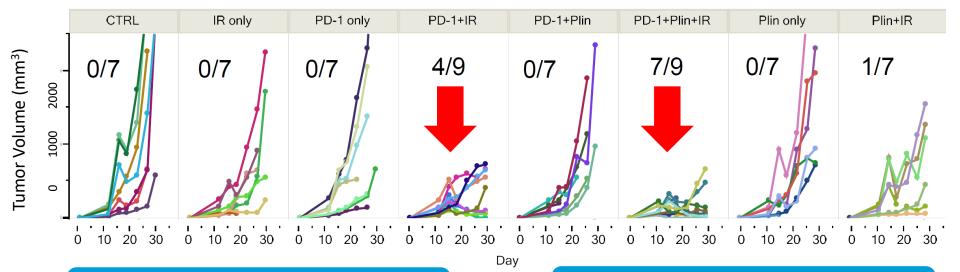


Plinabulin Novel Target: Immune Defense Protein GEF-H1

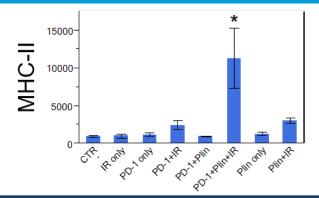
1 + 2 + 3 → Optimal Immuno-Oncology Response



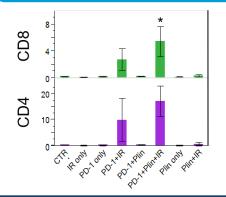
# Triple I/O Combo: Plinabulin + PD-1 + Radiation (IR) Best Tumor Response in PD-1 Non-Responsive Tumor Model (MD Anderson)



DC activation is most dramatic in triple I/O combination



T cell doubles in triple I/O Combination vs. PD1 + IR

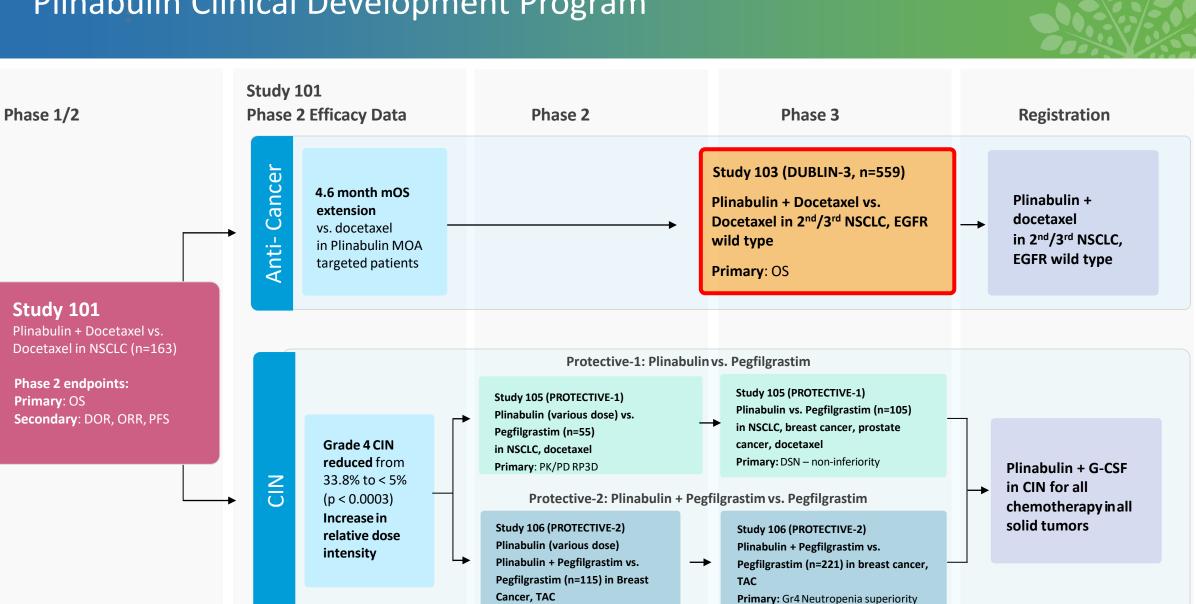


Biomarker data in tumor 30 days after drug intake

Doubled the Anti-Cancer Benefit in Tumor Reduction in Triple I/O Combo vs. PD-1+IR



## Plinabulin Clinical Development Program



Primary: PK/PD RP3D



## Plinabulin Opportunity

Plinabulin is a novel mechanism, first-in-class immunomodulating microtubule-binding agent, complementary to existing standard of care

DUBLIN-3 provides compelling clinical data in 2L/3L NSCLC; potential to move into earlier lines of therapy and into broad range of tumor types

Near-term revenue opportunity in Chemotherapy Induced Neutropenia (CIN)

Transformative potential as a cornerstone in immuno-oncology combinations



## Delivering the Plinabulin Value Proposition



**Near Term Opportunity** 

Longer-Term Potential

# ANTI-CANCER w/ Chemotherapy

Improve Survival and Quality of Life

ANTI-CANCER w/ Immuno-Oncology



Potential
APC Cornerstone of
emerging regimens

### CIN

Raise the Standard of Care





# Anti-Cancer with Chemotherapy



## NSCLC: Severe Unmet Medical Needs – 2<sup>nd</sup>/3<sup>rd</sup> Line, EGFR Wild Type



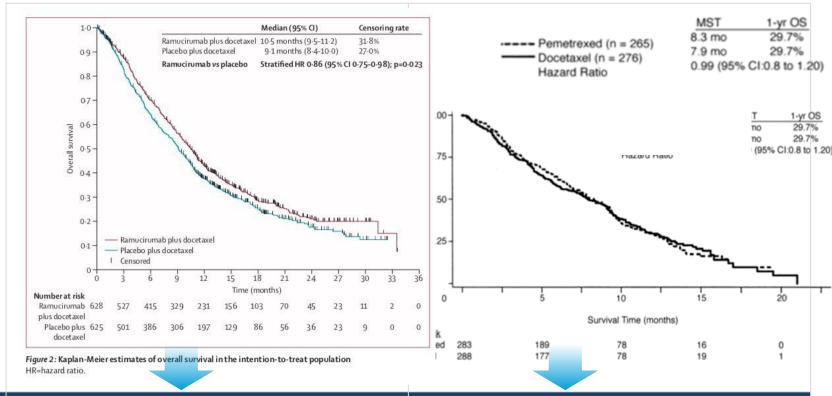
- Large patient population with limited treatment options
  - EGFR wild type: ~85% western NSCLC and ~70% of Asian NSCLC patients
  - With immunotherapies moved to first line,
     Docetaxel-based therapies are the mainstay therapy
  - TKIs are worse than docetaxel<sup>1</sup>
- Docetaxel-based Therapies (SOC)
  - Limited efficacy
  - >40% severe neutropenia

Since nivolumab was approved 6 years ago, no new agent with novel mechanism has been approved in this indication.



## Underserved Market: 2<sup>nd</sup>/3<sup>rd</sup> Line NSCLC Treatment

With PD-1/PD-L1 Moved To First Line, Patients are Left with Efficacy and Safety Tradeoffs and Suboptimal Regimens



Treatment	Ramuciramab + Docetaxel vs. Docetaxel <sup>1</sup>	Pemetrexed vs Docetaxel <sup>2</sup>
Pros	Limited efficacy; OS HR: 0.86	Low CIN risk (severe neutropenia: 5.3% pemetrexed vs. 40.2% docetaxel)
Cons	High CIN risk (severe neutropenia: 49% combo vs. 39% docetaxel) Bleeding or hemorrhage: 29% combo vs. 15% in docetaxel	Low Efficacy, OS HR: 0.99 (no survival benefit vs. docetaxel)



# DUBLIN-3: Docetaxel + Plinabulin (DP) vs. Docetaxel + Placebo (D) in Patients With 2<sup>nd</sup>/3<sup>rd</sup> line NSCLC, EGFR wild type

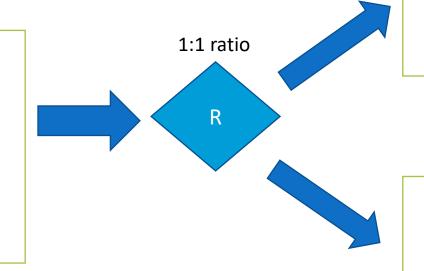
Global, Randomized, Single-Blinded (blinding for patients only)

Stratified for: Region (Asia/non-Asia), Prior Line, ECOG score

Around 60 sites: U.S., China, and Australia

CRO: ICON; Central Lab for PK and ANC: Covance.

- Non-squamous or squamous NSCLC
- Stage IIIb/IV
- ECOG performance status ≤ 2
- Progression during or after treatment with one or two treatment regimen containing platinum
- Must have at least one measurable lung lesion
- Prior checkpoint inhibitor therapy allowed



Docetaxel +

Plinabulin

**Docetaxel** 

+

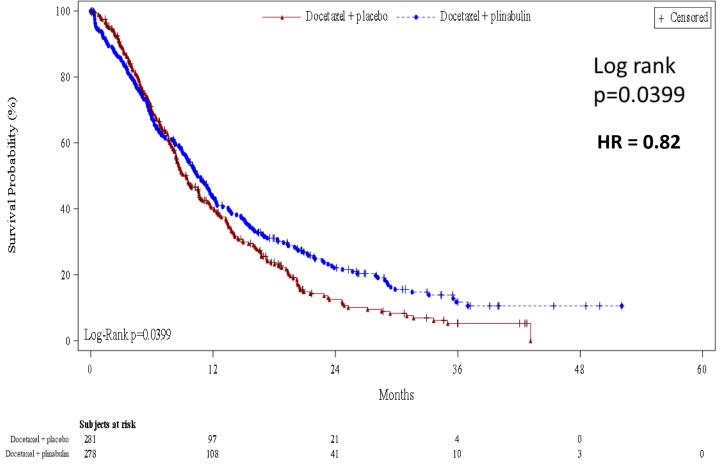
Placebo

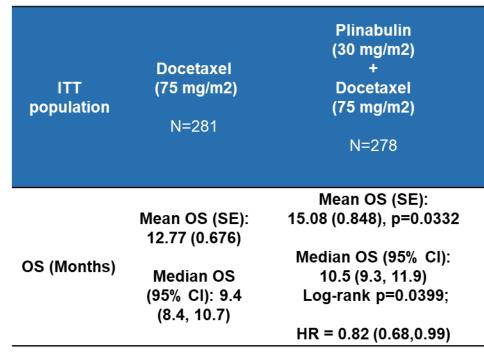
**Primary Endpoint:** Overall Survival **Secondary Endpoints**:

- ORR, PFS
- Percent of patients without severe neutropenia on Day 8 of Cycle 1
- Month 24 OS rate, Month 36 OS rate
- DoR
- Q-TWiST
- QoL
- Proportion of patients who received docetaxel >8 cycles, >10 cycles, and >12 cycles



## Met Primary Objective in Overall Survival (OS)

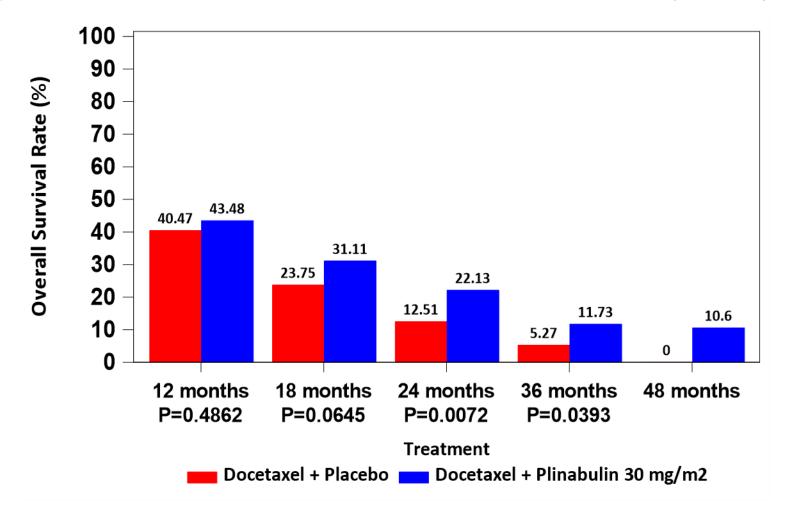






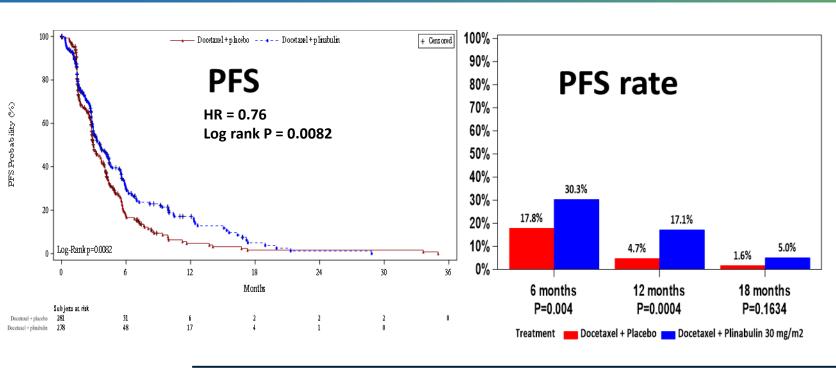
## Significantly Increase Long-term OS Rate at 24 M and 36 M

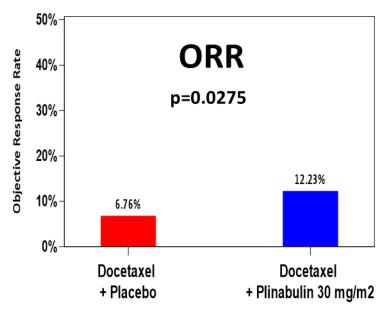
Doubling of OS rate in 24 M, 36 M, and 48 M OS rate in DP (10.6%) vs. D (0%)





## Significant Improvement in PFS, Double ORR





Secondary Endpoint (ITT population)	Docetaxel(75 mg/m2) N=281	Plinabulin (30 mg/m2) + Docetaxel (75 mg/m2) N=278
DES* (months or M)	Mean PFS (SE): 4.4 (0.3)	Mean PFS (SE): 6.0 (0.4); p=0.0062
PFS* (months or M)	Median PFS (95% CI): 3.0 (2.8, 3.7)	Median PFS (95% CI): 3.6 (3.0, 4.4), Log-rank p=0.0082; HR=0.76 (0.63, 0.93)

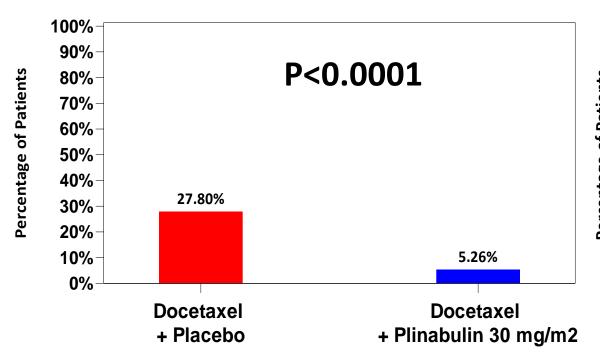
<sup>\*</sup>Investigator-Assessed



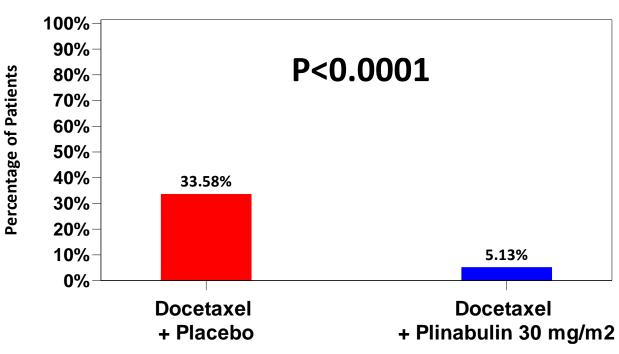
## Anti-Cancer

# Significant Reduction in Grade 4 Neutropenia Cycle 1 Day 8 and All Cycles Day 8





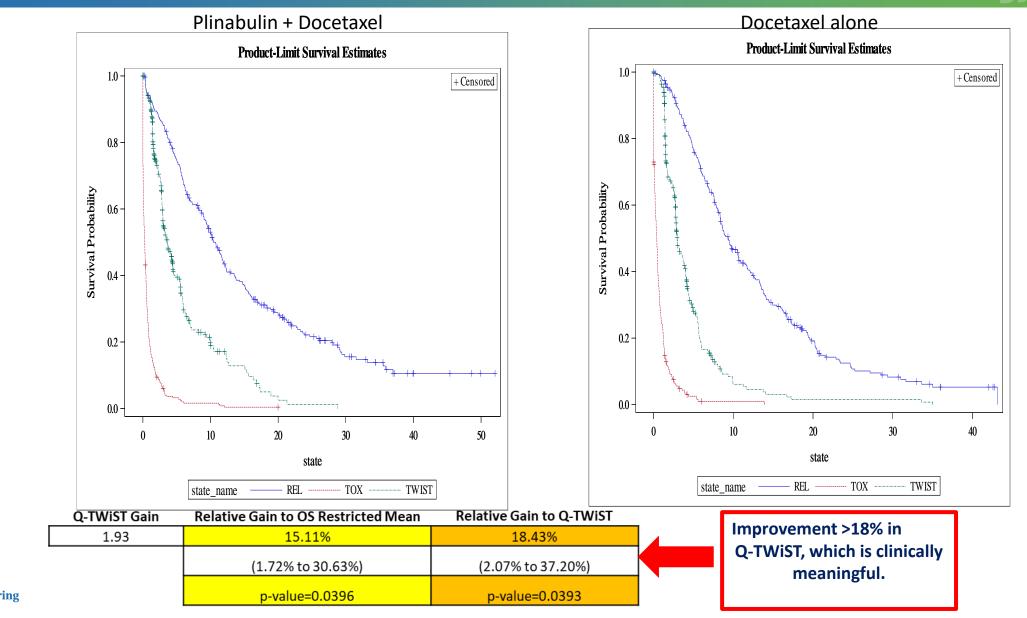
#### Grade 4 neutropenia, All Cycles Day 8





## Significant Improve Quality of Life Benefit

- Q-TWiST (Quality-Adjusted Time Without Symptoms of Disease and Toxicity)



### Anti-Cancer

# Dublin-3: Superior Efficacy (OS, PFS, ORR) and Significant Reduction in Grade 4 CIN (DP vs. D)

Primary Endpoint	Docetaxel (75 mg/m2) N=281	Plinabulin (30 mg/m2) + Docetaxel (75 mg/m2) N=278
OS (months or M)	Mean 12.77 M (0.676)	Mean 15.08 M (0.848); p=0.03
(		Median 10.5 M (9.3, 11.9), Log-rank p=0.0399
	Median 9.4 M (8.4, 10.7)	HR = 0.82 (0.68 - 0.99)

### Doubling OS rate in 24 M, 36 M, and 10.6% >48 M OS rate – Plinabulin Immune Durable Anti-cancer Benefit

Secondary Endpoint - Hierarchy Order		
ORR (%)	6.76%	12.23%; p=0.0275
PFS (months or M)	Mean 4.4 M (0.3) Median 3.0 M (2.8, 3.7)	6.0 M (0.4); p=0.006 3.6 M (3.0, 4.4), Log-rank p=0.008 HR = 0.76 (0.63, 0.93)
Grade 4 neutropenia, cycle 1 Day 8 (%)	27.8%	5.3%; p<0.0001
24 Month OS Rate (%)	12.5%	22.1%; p = 0.0072
36 Month OS Rate (%)	5.3%	11.7%; p = 0.0393
48 Month OS Rate (%) - exploratory	0%	10.6%; p value cannot be calculated
Q-TWiST  Relative Gain to Q-TWiST	10.47 M (9.34, 11.63)	12.40 M (10.99, 13.83) 18.43% (2.07%, 37.20%); p=0.0393



# NSCLC: Favorable Benefit/Risk Profile vs. Standard of Care (SOC) (Plinabulin + Docetaxel for 2<sup>nd</sup>/3<sup>rd</sup> line NSCLC, EGFR wild type)

### Next steps: Discuss filing plan with FDA & NMPA in 2021 with potential filing 1H 2022

- Consistent Long survival trend in PD-1/PD-L1 exposed patients and in western patients

#### **Docetaxel (Current SOC)**

Modest survival benefit

• Severe safety concerns, e.g., CIN

Poor Quality of Life

#### **Plinabulin - Docetaxel Combination**

- Survival benefit, doubling 2-year & 3-year OS rate; 4-year OS rate 10.6%
- Favorable safety profile, including significant CIN reduction
- Improved quality of life (Clinically meaningful Q-TWiST benefit)
- Lower Grade 4 AE frequency and a shift to lower grade AE
  - No unexpected AE concerns were identified





Chemotherapy Induced Neutropenia (CIN)

# Severe Unmet Medical Need is Basis for Breakthrough Designation and Priority Review for Plinabulin + G-CSF Regimen in CIN Prevention



# Despite widespread G-CSF use, CIN #1 reason for FN, ER visits, hospitalization, sepsis, mortality, and chemotherapy disruption<sup>1</sup>

#### **Short-term Outcome Benefit**

G-CSF monotherapy is suboptimal and leaves a significant clinical gap



### **Long-term Outcome Benefit**

Chemotherapy's anti-cancer effectiveness is linear to its dose

15%

Reduction in Relative Dose Intensity

Solution in Overall Survival<sup>2</sup>

### The Unmet Medical Need: Week 1 "Neutropenia Vulnerability Gap (NVP)"

>75% clinical complications occur in week 1 after chemo, which G-CSF cannot protect

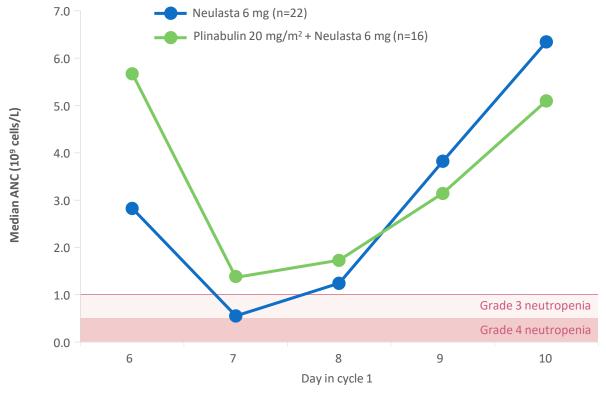


## Plinabulin + G-CSF Combination Addresses Unmet Medical Need



# Plinabulin is the only product – in development – that has demonstrated the potential to elevate the standard of care (SOC) to prevent CIN

- Breakthrough Therapy Designation: Unmet need, and potential superior regimen vs.
   SOC recognized by FDA and NMPA
- Plinabulin prevents CIN in week 1; and G-CSF prevents CIN in week 2
- Combination maximizes the prevention of CIN for the full cycle



Median ANC in cycle 1 after TAC for breast cancer



## Protective-2 (Study 106) Ph 3: Registration Study Design



• Double blind, global study (19 centers); 4 cycles

Covance: CRO

Covance Central Lab: ANC evaluation

Breast Cancer, TAC Therapy

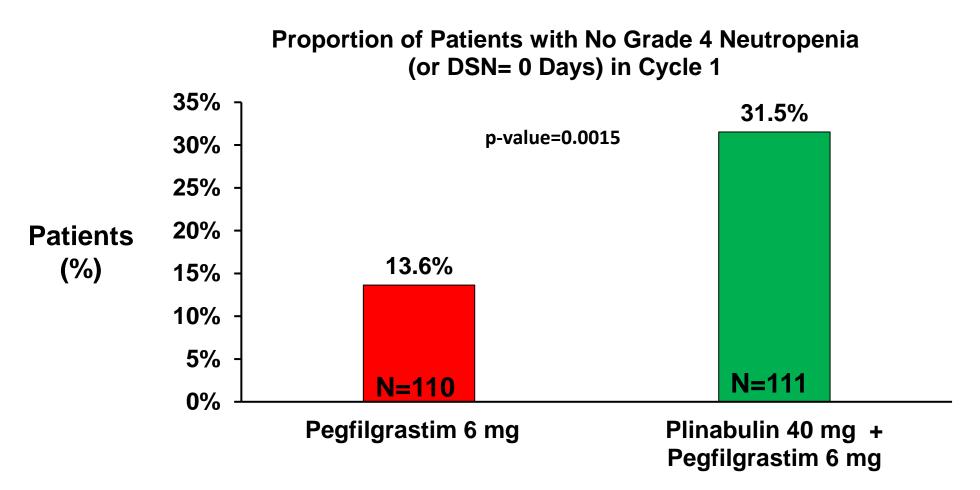
Plinabulin 40mg + Pegfilgrastim 6 mg N=111

Placebo +
Pegfilgrastim 6 mg
N=110



## PROTECTIVE-2 Phase 3: Primary Endpoint Met





• Grade 4 neutropenia (ANC <  $0.5 \times 10^9$  cells/L) during Cycle 1 was prevented (DSN=0) for more than twice as many subjects in the plinabulin/pegfilgrastim arm than subjects in the pegfilgrastim arm



## Favorable Benefit/Risk Ratio (Plinabulin + G-CSF vs. G-CSF alone)

Improved Efficacy (ANC based	Improved Efficacy (FN)	<u>Favorable</u> Safety			
in Cycle 1) – 106 Phase 3	– 106 Phase 3	- 106 Phase 2+3			
No Grade 4 Neutropenia	FN	Grade 4 TEAE			
(primary endpoint)	• 3.6% vs. 6.3% (incidence)	20% less Grade 4 TEAEs in the			
• 31.5% vs. 13.6% (incidence), p=0.0015	<ul> <li>0.9% vs. 3.6% (grade 4</li> </ul>	combination (55.9%) compared to			
No Grade 3/4 Neutropenia	incidence)	pegfilgrastim alone (75.8%)			
• 4.55% vs. 20.72% (incidence), p=0.0003	• 1.25 day vs. 2.28 day	SAEs			
Mean ANC Nadir	(duration)	Higher SAE frequency, however, less			
• 0.54 vs. 0.31 (x 10 <sup>9</sup> cells/L), p=0.0002	Hospitalization for FN patients	Grade 4 and more Grade 3 events			
DSN Cycle 1 day 1-8	• 2.7% vs. 6.3%	AEs leading to discontinuation			
• 1.1 day vs. 1.4 day, p=0.0065	• 3.75 day vs. 7.14 day	Similar frequency, mostly single events			
DSN Cycle 1	(duration)	Bone pain (AE)			
• 1.2 day vs. 1.5 day, p=0.0324	Change of Chemo dose/regimen	• 6.3% bone pain in the combination vs.			
Profound Neutropenia	in later cycles	28.0% in pegfilgrastim  Low grade GI track side effects and			
• 21.6% vs. 46.4% (incidence), p=0.0001	• 2.7% vs 6.3%				
<ul> <li>0.3 day vs. 0.6 day (duration), p=0.0004</li> </ul>		transient hypertension			
		I I			

# NDA accepted with Priority review by U.S. and China FDA U.S. PDUFA 11/30/2021



Seeking NDA Approval for "Plinabulin + G-CSF Combination" in a broad CIN Prevention label: all solid tumors, all chemotherapy

#### **Supporting Studies**

Plinabulin vs. placebo (Dublin-3, phase 3)

 Grade 4 reduction highly statistically significant (Study 101 and DUBLIN-3, p<0.0003 and p<0.0001 respectively)</li>

#### **Registration Study**

Plinabulin + G-CSF combo vs. G-CSF mono (Protective-2, phase 3)

 Superior CIN prevention in primary and key secondary endpoints

MOA support from 5 additional studies:

Plinabulin early onset in Week 1, G-CSF effect in Week 2 → combination provides maximum CIN prevention

#### **Supporting Studies**

Plinabulin vs. G-CSF (Protective-1, phase 2 & 3)

- Non-inferior CIN activity
- Superior adverse event profile: limited bone pain, limited platelet reduction, and limited immune suppression<sup>1</sup>

Plinabulin shown to statistically reduce Grade 4 neutropenia in 6 clinical trials (1,200+ patients); 700+ cancer patients treated with Plinabulin (various doses)



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## Plinabulin + G-CSF Combination

- Commercial Plan in CIN Prevention



## Chemotherapy Without Compromise: Turning the 4 Ds into the 4 Ss



<u>D</u>ECREASED

recommended dose



**STABLE DOSE** 

maintaining ≥85%



**DELAYED** cycles



**SUSTAINED CYCLES** 

cycles on time

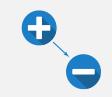


DISCONTINUED chemotherapy



**STAY THE COURSE** 

complete all cycles



**DOWNGRADE** chemotherapy regimen



**STRONGEST REGIMEN** 

of chemotherapy

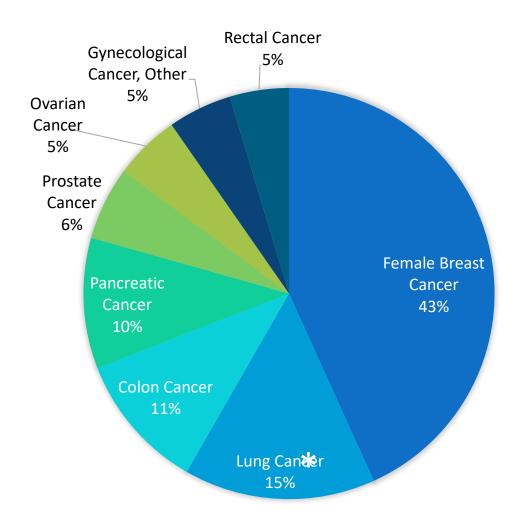
### Plinabulin + G-CSF

- Differentiated clinical profile, potential to improve SOC
- Greater clinical control
- Improved outcomes



## Plinabulin Has Potential Use Across the Spectrum of Solid Tumors

#### G-CSF Administrations: Solid Tumor



### **G-CSF Use by Cancer type:**

- Improved control of CIN with Plinabulin can prove important in cancers with more aggressive therapeutic approaches
- Plinabulin's broad label has potential applicability in a broad array of cancer types and with a wide variety of chemotherapies

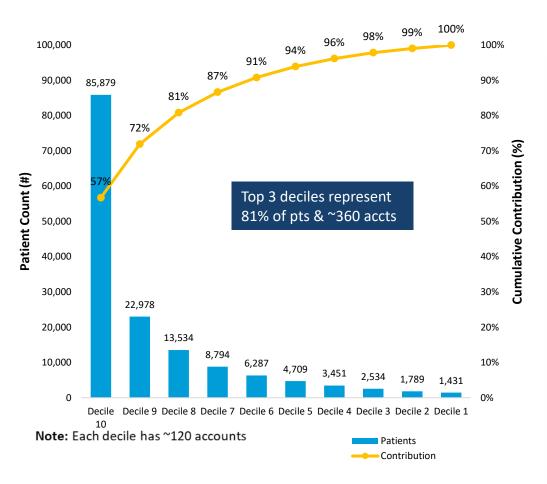


# Efficient Commercialization Plan – Concentrated Accounts, Small



#### Pegfilgrastim Patient Distribution<sup>1</sup> – Top 1200 Centers

Salesforce



### **FOCUS:** Elevating the SOC in Chemotherapy

Field Staff of approx. 83, including 60 sales reps

DRIVE
AWARENESS
Neutropenia
Vulnerability
Gap

POSITION
Plinabulin
with Key
Decision
Makers

ACTIVATE
Key Accounts
for Broad
Access &
Availability



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### **Opportunity**

- √ Market size
- Market growth
- ✓ NCCN guideline change
- Managed care coverage

#### **Unmet need**

- Grade 4 neutropenia complications
- ✓ CIN: #1 reason for therapy change (4Ds)
- ✓ G-CSF excellent drug; can't cover early cycle challenges
- √ 4Ds result in reduced OS

#### **Product differentiation**

Plinabulin + G-CSF addresses 3 oncologist needs:

- ✓ Keeps ANC out of the danger zone and thus <u>less</u> severe CIN, FN, ER visits and hospitalization
- ✓ Significantly reduces bone pain
- ✓ Maintains chemo regimen

### Plinabulin+ G-CSF has the potential to:

- Address the oncologist's desire for increased control
- Reduce patient anxiety and fears associated with interrupted therapy and adverse events
- Deliver improved chemotherapy care with the potential for improved long-term outcomes
- Clear differentiation from G-CSF provides rationale for superior pricing vs G-CSF in CIN



Anti-cancer potential – Opportunity for premium pricing and deeper market penetration

## Delivering the Plinabulin Value Proposition



**Near Term Opportunity** 

Longer-Term Potential

ANTI-CANCER w/ Chemotherapy

Improve Survival and Quality of Life



ANTI-CANCER w/ Immuno-Oncology

Potential
APC Cornerstone of emerging regimens

CIN
Near-Term
Market Opportunity

Raise the Standard of Care



# Plinabulin as Potential "Cornerstone Add-on Therapy" to Current I/O Regimens to Address Severe Unmet Medical Needs

1/0

PD-1/PD-L1 Inhibitors
- \$30B global annual sales



Potential to greatly expand the addressable market

#### **Current Severe Unmet Medical Needs**

- PD-1/PD-L1 resistant patients need later line therapies
- PD-1 + chemo double efficacy of PD-1, but with CIN risk
- PD-1 or PD-1+CTLA-4 with high ir-SAE
- PD-1/PD-L1 non-responsive tumor;
- Patients who cannot use PD-1/PD-L1

+"Easy-to-use"
APC Inducer



#### **Plinabulin Clinical Development**

- Plinabulin + I/O + chemo/radiation
- Plinabulin is developed as a CIN prevention agent (pan cancer, pan chemo)
- Plinabulin+PD-1+CTLA-4 in SCLC
- Plinabulin+ I/O + chemo/radiation
- Plinabulin + chemo



# Plinabulin in Triple Combo Development for Multiple Cancer Indications in PD-1/PD-L1 Failed Patients

	Indication / Target	Program	Trial Name / Collaborator	Commercial Rights	Status
<u>o</u>	SCLC Checkpoint naïve and checkpoint refractory patients	Plinabulin + Nivolumab (PD-1) + Ipilimumab (CTLA-4)	7 US sites, including Rutgers University as lead center (Big Ten)	Global	Phase 1 completed, Presented at ASCO June 2021
Triple Combo (IIT)	SCLC Checkpoint refractory patients	Plinabulin + Nivolumab (PD-1) + Ipilimumab (CTLA-4)	Big Ten Study	Global	Phase 2
Tri	7 Cancers* PD-1/PDL1 failed pts	Plinabulin + PD- 1/PD-L1 + radiation/chemo	MD Anderson	Global	Initiated Phase 1 in 7 cancers in June 2021



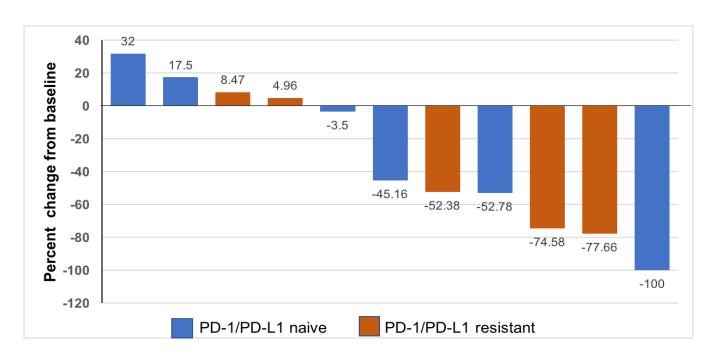
## Efficacy Analysis (Phase I) Plinabulin + Nivolumab + Ipilimumab in SCLC

Efficacy Analysis	PD-1/PD-L1 therapy naïve (n= 6)	PD-1/PD-L1 resistant (n=7)	
Number of patients with PR	3 (50%)	3 (43%)	

<sup>\*</sup>PR -Partial Response - RESIST 1.1: At least a 30% decrease in the sum of diameters of target lesions, taking as reference the baseline sum diameters.

#### 13 patients were evaluable for efficacy

- 1 withdrew consent.
- 1 death from unrelated cause.
- 1 replaced for DLT.



Waterfall plot of best overall response in target lesions compared to baseline

#### 6 patients had PR (ORR 46%).

- There were 3 PRs in PD-1/PD-L1 therapy naïve patients (3/6; 50%).
- There were 3 PRs in PD-1/PD-L1 resistant patients (3/7; 43%).
- These 3 patients continued treatment for 3 months, 5 months (still on treatment) and 18 months.



## Plinabulin as a Potential Synergistic "Cornerstone" Agent in I/O Therapy

#### Data

- High response rate to previous CPI failures (43%)
- Improved Anti-cancer Response (46% ORR vs. 12-23% CPI)
- Durable response (1 pt on combo for 18 M vs. PFS 1.4-2.6 M for CPI)

#### Conclusion

- Immune system re-sensitized
- Increased antigen presentation simulates T cell activation
- Immune response contributes to long treatment duration

Plinabulin reduces Immune related AE of Checkpoint inhibitors.





# Corporate Highlights



## Plinabulin: Hengrui and Wanchunbulin Partnership in Greater China

(BeyondSpring Inc. owns 58% of Wanchunbulin)

Hengrui is the oncology leader in China, with great synergies with Plinabulin

- Manages commercialization risk and optimizes return on plinabulin franchise

#### Hengrui: Plinabulin Rights in Greater China

- Exclusive commercialization of all indications
- Receives fixed % of net sales
- Co-develops additional indications;
   Wanchunbulin leads clinical protocol design and development

#### Terms (est. USD\*)

- Wanchunbulin receives \$30M upfront + up to \$170M in milestones
- Wanchunbulin books sales proceeds, retains significant fixed % of net sales
- Hengrui pays 100% commercial and 50% development costs for new indications
- Wanchunbulin retains manufacturing control & pays for 100% COGS
- Hengrui invests \$15M equity in Wanchunbulin at \$560M valuation



## SEED Therapeutics Subsidiary – Pipeline Potential





SEED: Subsidiary pursuing "Molecular Glue" targeted protein degradation to degrade disease-causing proteins previously believed to be undruggable

- \$800M collaboration with Eli Lilly on three targets
- Own targets (e.g., KRAS)
- Structure conducive to having additional collaborations



## BeyondSpring: Key Highlights



#### Mission

Committed to raising the standard of care for cancer with first-in-class treatments that improve lives and clinical outcomes for millions of patients in need

# Near-term Global Market Opportunities

#### Plinabulin: Raising SOC in NSCLC & CIN

- ✓ First-in-Class Selective Immunomodulating Microtubule-Binding Agent (SIMBA)
- ✓ IP through 2036 in 36 jurisdictions

# NSCLC: Combo with docetaxel – Global Market \$30+ B

- ✓ Positive Final Topline Ph 3 OS data 08/2021,
   ESMO late breaking oral presentation
   09/2021
- ✓ Potential NDA submission in 1H 2022

# CIN: Combo with G-CSF (superior efficacy vs. SOC) – Global Market: \$7B

- ✓ NDA accepted w/ Priority Review (US, China)
- ✓ Breakthrough Designation (US, China)

#### **Broad Pipeline**

#### Plinabulin: "A pipeline in a drug"

- Triple combo w/IO agents and radiation/chemo in 7 cancers
  - 2 Phase 1/2 trials underway
- Expansion to additional solid tumors and first line cancers

#### Three Pre-Clinical I/O Agents

#### **Targeted Protein Degradation Platform**

- ✓ SEED Therapeutics (Subsidiary)
- √ \$800 M Collaboration with Eli Lilly

# Global Capabilities Continuous Innovation

#### **Strong clinical development**

- Enrolled 1,000+ patients to final filing stage for CIN and NSCLC
- Dual U.S. and China development strategy
- ✓ Strong clinical investigator network

#### **Deep Regulatory Expertise**

**Attractive COGS** - Simple manufacturing process, work with leading global CMOs

Commercialization Planning Underway, Hengrui partnership in Greater China

Cash position at \$76.3M at 6/30/2021 + Hengrui \$30M upfront + \$15M equity commitment





thankyou

www.beyondspringpharma.com

